

December 2000

Total Systems Integration – a winning strategy

Powerware has had a significant “win” directly related to the company's strategy of becoming a total systems integrator as well as a leading DC power system supplier.

In September the company secured a multimillion-dollar manufacturing contract with Nokia New Zealand. The two-year contract will result in Powerware assuming responsibility for the integration of Nokia telecommunications equipment in roadside cabinets, together with an Intergy Mini Power Power System (IMPS). The cabinets house exchange and fiber optic equipment for the provision of fixed line telecommunications. The main end user of the equipment is Telecom New Zealand.

The decision to award the manufacturing contract to Powerware will result in a more efficient operation in terms of assembly time and quality. The end product will be a ready-to-go telecommunications system that will simply require on-site installation and the connection of AC power.

Intergy IMPS Product Manager, John Hughes said this application was a perfect example of the types of jobs IMPS was designed for. “The Intergy IMPS is the ideal solution for low power telecommunications applications that need a compact and efficient DC power supply,” said John.



Systems Assembler, Harry Winstanley carries out final testing on one of the Nokia cabinets.